

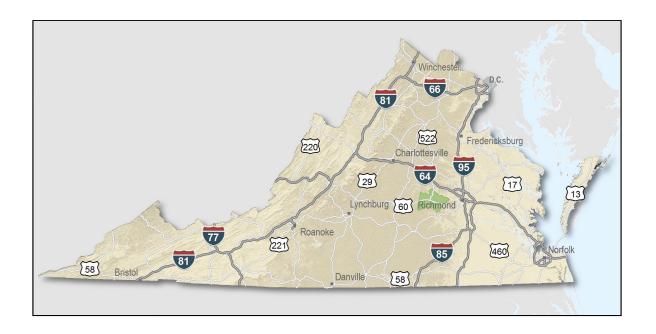
Powhatan County, Virginia



Only a few locations can guarantee the right combination of resources that are crucial to your business's success. Virginia's premier location offers excellent domestic and international access. Centrally located on the U.S. East Coast, 40 percent of the U.S. population is within a day's drive, and our integrated transportation system of highways, railroads, airports and seaports ensures that you can reach every one of your markets efficiently. Close proximity to Washington, D.C. facilitates contact with policy makers and the federal government system.

Virginia continues to rank among America's leading states for business by CNBC and Forbes.com. Business-first values, easy access to markets, stable and competitive operating costs, and a talented workforce all drove Virginia to the top. This unique combination of assets has encouraged businesses to prosper here for more than 400 years. Like you, they searched the world over for that convergence of resources that would help ensure their prosperity. For them, their search ended here. Chances are yours will too.

- AAA bond rating- Virginia has maintained a AAA rating since 1938, longer than any other state.
- Right-to-work law allows individuals the right to work regardless of membership in a labor union or organization.
- Corporate income tax rate of 6% has not been increased since 1972.
- Headquarters to 37 Fortune 1000 firms.
- Headquarters to 56 firms each with annual revenue over \$1 billion.
- More than 21,400 high-tech establishments operate in Virginia.
- More than 700 internationally-owned businesses from 40 countries are located in Virginia.
- Ranks third among the 50 states as a recipient of federal R&D funds.
- Streamlined permitting process.
- Recruitment training programs to help new businesses become operational faster.
- Programs at little or no cost to help businesses increase international sales.

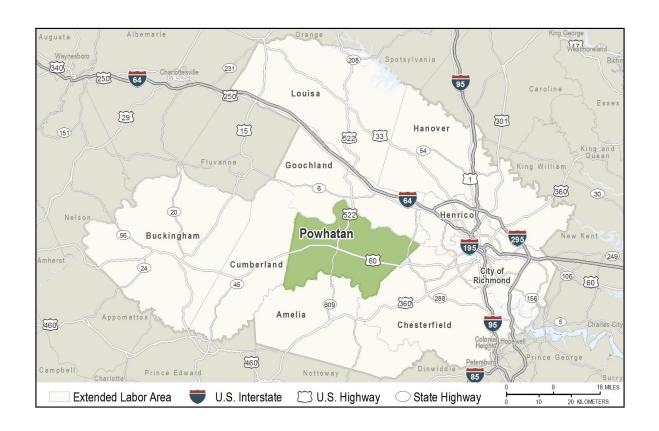


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Location

Powhatan County is situated on the western edge of the Richmond metropolitan area. The James River forms the county's northern border, and the Appomattox River runs along much of the southern boundary. Although predominately a rural area in character, Powhatan County has witnessed a significant increase in residential development in recent years, as growth from the Richmond area has moved westward. U.S. Route 60, which traverses the county, allows convenient access to the employment, commercial, and recreational centers of the Richmond area.

Downtown Richmond is approximately 25 miles east of the county seat. Norfolk is about 130 miles to the southeast, and Washington, D.C. is 140 miles northeast.



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Powhatan County

We've found small business likes living in Powhatan!

Powhatan offers businesses all the benefits and conveniences of, but a welcomed respite from, metropolitan areas. As one of the fastest growing counties in the state, Powhatan strives to maintain its rural charm, while smartly planning for a balance of business and residential growth. Among the greatest attractions for both business and residents alike, are easy access to an excellent transportation network, outstanding schools, no gross receipts tax and an extraordinary quality of life. When seeking a location to start a new business or for an expansion, visit a growing place-Powhatan!!



Rapid Manufacturing

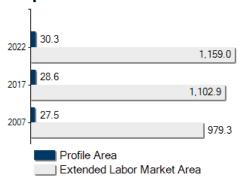
Population		
Gender Distribution (2017)	Male	Female
Powhatan County	51.7%	48.3%
Race/Ethnicity (2017)		
	Profile	Extended
Classification	Area	Labor Area
White	25,054	695,872
Black	2,825	324,428
Two or More	389	26,336
Asian	175	49,749
American Indian or Alaska Native	119	5,359
Pacific Islander	39	1,149
Hispanic (may be of any race)	616	5,544
Median Age (2017)		46 years

Civilian Labor Force (2017)	
Powhatan County	13,858
Extended Labor Market Area	587,937
Total	601,795

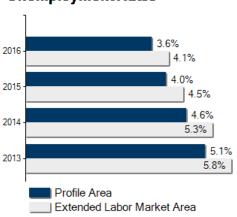
Labor Force Participation (2012-2016)	
Powhatan County	58.9%
Extended Labor Market Area	67.5%

Unemployment	
Unemployment Rate (May 2018)	
Powhatan County	2.6%
Extended Labor Market Area	2.9%
Statewide	2.9%
Unemployed (2017)	
Powhatan County	464
Extended Labor Market Area	22,210
Total	22,674
Underemployed (1st Quarter 2018)	
Powhatan County	1,648
Extended Labor Market Area	70,115
Total	71,763

Population in Thousands



Unemployment Rates



Commute Time (2012-2016)		
Worked from home	999	7.7%
Under 15 minutes	1,474	12.3%
15-24 minutes	2,349	19.6%
25-34 minutes	2,792	23.3%
35-44 minutes	1,809	15.1%
45-59 minutes	2,433	20.3%
Over 60 minutes	1,138	9.5%
Mean Travel Time to Work (minutes)		33

Additional Labor Resources	
High School Graduates Not Continuing (2016-2017)	68
Two-Year College Graduates (Spring 2017)	4,305
Two-Year College Enrollees (Fall 2017)	79,006
Other College and University Graduates (Spring 2017)	8,964
Total	92,343

Career Readiness Certificate (01/01/2016-08/31/2017)

Virginia's Career Readiness Certificate (CRC) assists employers by certifying that a recipient possesses core skills in applied math, reading for information, and locating information. The CRC certification is based on established Workeys ® assessment tests. Virginia uses a three-tiered approach (bronze, silver, gold) to credentialing certificate holders that is based on the recipient's level of development skills.

Powhatan County	19
Extended Labor Market Area	1,261
Total	1,280

Educational Attainment	
On-Time Graduation Rate (Class of 2017)	93.8%
Percentage of Powhatan County population age 25+	90.6%
who are high school graduates (2012-2016)	
Percentage of Powhatan County population age 25+	28.5%
who have earned a Bachelor's Degree or higher	
(2012-2016)	

Employment by Sector* (4th Qtr. 2017)		
Agriculture Forestry Fishing and Hunting	32	0.5%
Mining Quarrying and Oil and Gas Extraction	N.D.	N.D.
Utilities	N.D.	N.D.
Construction	1,283	18.5%
Manufacturing	258	3.7%
Wholesale Trade	183	2.6%
Retail Trade	750	10.8%
Transportation and Warehousing	62	0.9%
Information	14	0.2%
Finance and Insurance	132	1.9%
Real Estate and Rental and Leasing	55	0.8%
Professional Scientific and Technical Services	481	6.9%
Management of Companies and Enterprises	N.D.	N.D.
Administrative and Support and Waste Management	309	4.5%
Educational Services	105	1.5%
Health Care and Social Assistance	341	4.9%
Arts Entertainment and Recreation	238	3.4%
Accomodation and Food Services	582	8.4%
Other Services	260	3.8%
Total Government	1,761	25.4%
Federal Government	50	0.7%
State Government	662	9.6%
Local Government	1,049	15.2%
Unclassified	29	0.4%
Total	6,922	100.0%

N.D. - Not Disclosed

^{*}By Business Establishment

Major Employers

Manufacturing

Company

Ellis M. Palmore Lumber Inc. Moslow Wood Products

Rapid Manufacturing

NonManufacturing

Company

C&F Bank

Colony Construction County of Powhatan

Elizabeth Randolph Lewis YMCA

Food Lion Kidzalat

Luck Stone Corporation M. P. Barden & Sons Inc.

PIEtech

Powhatan County School Board

R C Goodwyn & Sons Inc.

TDU Concrete Wal-Mart Product/Service

Lumber & wood chips

Trophy bases & certificate plaques

Metal Fabrication

Product/Service

Banking

Construction

Local Government

Recreation

Grocery Stores

Child Care

Quarry

Construction

Financial Planning Software

Education

Lumber

Concrete services

Department Store

Union Activity (10/1/2015 - 10/1/2017)	
Petitions filed for decertification	0
Petitions filed for representation	0
Petitions filed for raid	0
Elections won by union	0
Elections won by company	0

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Estimated Earnings (May 2017)				
	Median	Mean Wage	Median	Mean
Occupation	Wage (US\$)	(US\$)	Salary	Salary
			(US\$)	(US\$)
Laborers and Freight, Stock, and Material Movers, Hand	12.17	13.86	25,310	28,839
Industrial Truck and Tractor Operators	16.94	17.17	35,233	35,712
Heavy and Tractor-Trailer Truck Drivers	19.57	20.98	40,718	43,644
First-Line Supervisors of Production and Operating	30.12	30.96	62,649	64,395
Workers				
Maintenance and Repair Workers, General	17.87	18.77	37,187	39,028
Office Clerks, General	15.78	16.43	32,837	34,182
Secretaries and Administrative Assistants, Except Legal,	18.49	18.92	38,447	39,336
Medical, and Executive				
Receptionists and Information Clerks	14.23	14.91	29,592	31,013
Customer Service Representatives	16.83	17.23	35,005	35,838
Bookkeeping, Accounting, and Auditing Clerks	19.73	20.41	41,045	42,448
First-Line Supervisors of Office and Administrative	28.60	30.05	59,492	62,504
Support Workers				
Telemarketers	13.34	13.74	27,743	28,584
Computer User Support Specialists	23.14	24.15	48,144	50,235
Network and Computer Systems Administrators	41.67	42.62	86,681	88,643
Software Developers, Systems Software	47.71	48.30	99,237	100,446
Software Developers, Applications	48.21	48.96	100,288	101,825
Computer Systems Analysts	46.47	47.43	96,655	98,662
Accountants and Auditors	34.60	38.75	71,969	80,611
Management Analysts	38.54	41.52	80,155	86,369
Human Resources Specialists	31.50	33.53	65,506	69,744

Per Capita Personal Income (2016)

\$50,490

Median Family Income (2012-2016)

\$89,440

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Public School Enrollment (Fall 2017)		
Level	Number	Enrollment
Elementary	3	1,840
Middle	2	1,011
High School	1	1,446

Student Teacher Ratio (FY 2017)	
Elementary	14:1
Secondary	13:1

Per Pupil Expenditure (FY 2017) (US\$)	
10,699.00	

On-Time Graduation Rate (Class of 2017)	
93.8%	

High School Graduates Continuing Education (2016-2017) 81.0%

Advanced Programs (2016-2017)
Governor's Schools
Appomattox Regional Governor's School for the Arts & Technology
Maggie L. Walker Governor's School for Government & International Studies

Governor's School Enrollment	22
Students taking 1 or more Advanced Placement (AP) Courses	27
Students taking 1 or more AP Exams	4
Students taking 1 or more Dual Enrollment Courses	68

Workforce Development Facilities		
Facility	Туре	
Cedar Fork Resource Workforce Center	Comprehensive Center	
Chesterfield Resource Workforce Center	Comprehensive Center	
Richmond Resource Workforce Center	Satellite Center	

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Education

Higher Education Facilities — Fall 2017	
Facility	Enrollment
Virginia Commonwealth University	31,036
ECPI University - Emerywood Campus	12,068 [‡]
ECPI University - Innsbrook Campus	12,068 [‡]
ECPI University - Moorefield Campus	12,068 [‡]
J. Sargeant Reynolds Community College - Parham Road	7,088
Campus	
John Tyler Community College - Midlothian Campus	6,879
Strayer University - Chesterfield Campus	6,473 [‡]
John Tyler Community College - Chester Campus	5,393
J. Sargeant Reynolds Community College - Downtown	4,387
Campus	
University of Richmond	4,023
Stratford University - Richmond Campus	2,926 [‡]
Virginia Union University	1,663
Randolph-Macon College	1,453
South University - Richmond Campus	693
Bryant & Stratton College - Richmond Campus	617 [¢]
Bon Secours Memorial College of Nursing	522 ^{\$}
J. Sargeant Reynolds Community College - Western	457
Campus	
Fortis College - Richmond Campus	398 [◊]
Union Presbyterian Seminary	163 [¢]
Centura College - Richmond Main Campus	144 ^{\$}
Baptist Theological Seminary at Richmond	67 [¢]
Old Dominion University - Richmond Campus	*
Virginia Tech - Richmond Center	*

^{*} AAAA Enrollment figures are included in participating colleges and universities.

‡ Enrollment figures are for all campuses.

\$\$^\$ Fall 2016 Enrollment\$

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Higher Education Facilities — Fall 2017		
Facility	Enrollment	
Strayer University - Henrico Campus	6,473 [‡]	
University of Phoenix - Richmond-Virginia Beach Campus	526 ^{‡◊}	
Virginia College	348 ^{\$}	

[‡] Enrollment figures are for all campuses. • Fall 2016 Enrollment

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Transportation

Interstates		
Name	Distance	
I-64	5.4 miles (8.7 km.)	
I-295	6.7 miles (10.8 km.)	
I-195	9.0 miles (14.4 km.)	
I-95	10.2 miles (16.4 km.)	
I-85	24.0 miles (38.7 km.)	

Note: Measured from border of locality/region.

Highways				
Highway 13	Highway 288	Highway 300	Highway 522	Highway 60

Commercial Air Service			
Richmond International Airport, Sandston 41.1 miles (66.1 km.)			
American Airlines United Airlines OneJet	Delta Air Lines JetBlue Airways	Southwest Airlines Allegiant Air	
Charlottesville-Albemarle Airport, Charlottesville 66.2 miles (106.5 km.)			
American Airlines	Delta Connection	United Airlines	

Note: Within a 75-mile drive of the center of the locality.

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Transportation

General Aviation Service	
Name	Runway Length
Chesterfield County Airport, Chesterfield	5,500 ft (1,676 m)

Freight Rail Service
Norfolk Southern Railway Company

Seaports		
Name	Distance	
Port of Virginia (Richmond Marine Terminal)	32.0 miles (51.5 km)	
Port of Virginia	132.0 miles (212.4 km)	

Note: Driving distance from the center of the locality to Port of Virginia and any other seaports within 100 miles.

Other Ports of Entry		
Name	Distance	
Richmond-Petersburg	41.1 miles (66.1 km)	
Newport News	95.3 miles (153.3 km)	
Port of Washington - Dulles	142.3 miles (229.0 km)	

Note: Driving distance from the center of the locality to Port of Washington - Dulles and any other port of entry within 100 miles.

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Utilities

Electric Southside Electric Cooperative

Electric Dominion Energy
Natural Gas Not Available
Telecommunications Verizon-Virginia

Telecommunications Comcast Business Communications

Water Powhatan County
Water AquaVirginia
Waste Water Treatment Powhatan County

Solid Waste Disposal Powhatan County Transfer Station



Financial Institutions

Financial Institutions — 4th Qtr 2016 Assets		
	Assets	
Bank	(US\$ Millions)	
Wells Fargo Bank, N.A.	1,727,235.0	
Citizens & Farmers Bank	1,444.7	
Essex Bank	1,249.6	
Village Bank	441.7	
New Horizon Bank, N. A.	72.4	

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Government and Taxes

Government

Powhatan County has a County Administrator and a five-member Board of Supervisors.

The county has a comprehensive plan and zoning and subdivision ordinances.

Powhatan is the county seat. There are no incorporated towns within the county.

Taxes

Localities in Virginia collect a 1% sales tax. They do not tax other items taxed at the State level.

Counties and cities in Virginia are separate taxing entities. Therefore, a company pays taxes to either a county or to a city.

If a company is located in a town, it pays town and county taxes except for utility taxes which are paid only to the town and the license tax which is paid only to the town unless town law permits the additional collection of a county tax.

Manufacturers pay real estate, machinery and tools, truck and automobile, utility, and sales taxes.

Nonmanufacturers pay real estate, tangible personal property, truck and automobile, utility, and sales taxes. They also may pay either a merchants' capital or a license tax.

Manufacturer's Tax Profile (Powhatan) <u>pdf</u> Non-Manufacturer's Tax Profile (Powhatan) <u>pdf</u>

Community Facilities

Johnston-Willis Hospital is just a 20-minute drive east of the county on U.S. Route 60. The hospital offers 292 beds and provides general medical and surgical services, along with a comprehensive cancer treatment center, an outpatient surgery unit, intensive and coronary care units, and many other specialties. Eighteen additional hospitals are located in the Richmond region, including the highly-respected Virginia Commonwealth University Medical Center. The county health department provides public health services in the county. Additionally, several private emergency and urgent care treatment centers are located in the region.

Approximately 1,800 physicians and 500 dentists are available in the Richmond region. Four physicians and two dentists practice in Powhatan County.

Local churches are mostly Protestant denominations. The Richmond region has about 750 different places of worship, including all major Protestant denominations, Roman Catholic, Greek Orthodox, and Jewish faiths.

The Powhatan Public Library is centrally located in the county in the village of Powhatan. Reciprocal arrangements with other area localities allow residents to obtain virtually any title desired.

Retail activity in Powhatan County is concentrated along the four-lane U.S. Route 60 corridor and supplies much of the residents' convenience and neighborhood shopping demand. There are shopping opportunities located at Flat Rock, Powhatan Plaza, Wal-Mart and the Shoppes at South Creek. Westchester Commons, just minutes from Powhatan County, is a new outdoor mall containing over 40 stores, including national and regional department stores. In total, over 25 shopping centers are easily accessible to Powhatan residents with additional retail and commercial expansion underway.

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Lifestyle

Powhatan's location in the Richmond metropolitan region puts its residents close to top quality cultural, entertainment, and recreational amenities. Richmond is home to a number of musical entertainment organizations such as the Richmond Symphony, the Sinfonia, the Virginia Opera, and many choral groups. Richmond's Landmark Theater and the Carpenter Center for the Performing Arts host many productions, including touring Broadway plays and musicals. Local colleges and universities also become a large part of the cultural scene with numerous plays, concerts, and lectures adding to the rich diversity of talent in the area. Almost twenty Richmond area museums, including the Virginia Museum of Fine Arts, the Science Museum, and the Museum of the Confederacy, attract tourists from around the world as well as repeat visits from area residents.

The Powhatan Youth Athletic Association, Elizabeth Randolph Lewis YMCA, and Powhatan Soccer Association provide recreational activities for citizens of all ages. The 220 acre Fighting Creek Park contains numerous ballfields, playgrounds, and hiking trails. Local businesses offer yoga, gymnastics, fitness training, dance and aerobic classes. Challenging golf is available at two 18 hole public golf courses and one private club. The two public courses are Independence Golf Club, which houses the Virginia State Golf Association Education Center, and Mill Quarter Plantation Golf Course.

Lovers of the great outdoors will find Powhatan especially appealing. The Virginia Department of Game and Inland Fisheries operates a 4,200-acre wildlife management area in the county, allowing for excellent hunting, fishing, and hiking possibilities. Three public boat landings on the James River make for easy access to boating, canoeing, and fishing. The new Powhatan State Park on the Historic James (phase 1) offers hiking, biking and horse trails, fishing, picnic shelters and canoe access. A family campground is also located in the County.

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(continued)

Collegiate sports also draw wide local interest throughout the year. NASCAR auto racing, professional golf, cycle racing, and steeplechase meets add to the level of excitement in the area. Powhatan is situated roughly midway between the Blue Ridge Mountains and the Atlantic beaches, making a host of vacation getaways within reach. Major attractions such as Busch Gardens; Colonial Williamsburg; Kings Dominion; Jefferson's home--Monticello; and Washington, D.C. are all less than a two-hour drive from the community.

<u>Richmond MSA Profile</u> Greater Richmond Profile